



525 Laredo Street, Aurora, CO 80011 | 303.344.4465

3-31-23

**Project:** Blackstone Entryways and Medians

**Attention:** Blackstone Metropolitan District

Dear Erick Spring,

On behalf of Landtech Contractors, Inc., I am pleased to provide the following proposal for the landscape development on the above-referenced project. Our proposal is based upon plan sheets L1.0 – I2.1 drawn by Design Concepts and dated 3-10-23. Technical specifications provided were also utilized.

**Landscape & Irrigation Scope**

Quantity		Quantity	
Deciduous Trees	2 EA	Keyed Cobble	3,940 SF
Ornamental Trees	31 EA	Wood Mulch	17,289 SF
Evergreen Trees	14 EA	Boulder Retaining Wall	77 LF
Shrubs	864 EA	Benches	4 EA
Ornamental Grasses	155 EA	Planter Pots	8 EA
Perennials	1,299 EA	Custom QCP Pedestal - Allowance	1 EA
Amended Planting Soil	808 CY	Irrigation	1 LS
Kentucky Bluegrass Sod Prep/Installation	10,180 SF		
			<b>\$374,656.00</b>

**QUALIFICATIONS**

1. Addenda 1 has been received.
2. Grade to be accepted at 1.2" above or 1.2" below sub-grade in a clean, rock and weed-free condition.
3. Traffic control is by others.
4. Maintenance is not included in the base bid.
5. Tap development and other fees are by others.
6. Inspection fees are to be paid by the General Contractor
7. Meter and meter pit are by others.
8. Permit fees are not included. If permits are required, fees shall be reimbursed at cost.
9. Pricing is based upon a summer 2023 installation schedule.
10. All trees and shrubs installed between **October 15<sup>th</sup> and April 15<sup>th</sup>** will not be covered under Landtech's warranty. Grasses and perennials planted between **October 15<sup>th</sup> and May 15<sup>th</sup>** will likewise not be covered.
11. Private locates are not included.
12. Bond pricing is included.

13. Sales tax is included. However, Colorado state sales tax is not included.
14. Due to Landtech not being onsite throughout the project, it is the General Contractors responsibility to notify Landtech of sleeving installation schedules. Failing to do so may result in added costs.
15. Plans sets listed above are the only plans utilized for this proposal, all other plan sets should be considered unpriced and therefore have been excluded.

### **EXCLUSIONS**

1. Any/all concrete/asphalt
2. Crane/hoisting services
3. Boring/coring
4. Drainage materials- including drainage systems of any kind.
5. Winter watering
6. Any work that exists within the building
7. Stub outs/electrical for irrigation must be supplied by others.
8. Grade requirements listed above.
9. Temporary irrigation
10. Synthetic turf
11. Fencing
12. Retaining walls
13. Site lighting
14. Waterproofing
15. Pavers
16. Erosion control of any kind (including blankets).

### **CLARIFICATIONS**

1. Landtech Contractors is OSHA Certified.
2. Landtech Contractors currently employs Certified Landscape Professionals (CLP), Certified Landscape Technicians (CLT), Certified Landscape Irrigation Auditor (CLIA), American Society of Professional Estimators (ASPE) and practices green/LEED, sustainable landscape practices.
3. We can provide a detailed cost breakdown before beginning the work
4. We can provide a written schedule for the progress of the work upon request.
5. Landtech will not be in breach of this agreement while prevented from performing due to threats/act of terrorism, labor shortages due to act of government affecting allotment of visas, earthquake, and other acts of God.
6. If contractor does not commence work pursuant to schedule, Landtech will be entitled to review its labor availability and labor costs, as well as its material availability/costs, and may re-bid the project to account for any changes in such availability and/or costs.
7. We will always leave the job in a clean and orderly condition.
8. We will provide you with a list of the subcontractors that we intend to hire.
9. We have a step bond with rates at approximately 1.5%-0.75%. Please contact for rates.
10. We will honor warranties in a timely manner.

We appreciate your consideration of Landtech Contractors, Inc. for this project. If you should have any questions or require additional information, please do not hesitate to call.

Respectfully submitted,  
**Landtech Contractors, Inc.**  
Alex Robertson  
[AlexR@landtechcontractors.com](mailto:AlexR@landtechcontractors.com)  
Estimating Manager

- SUPPLEMENTAL SCHEDULE OF UNIT PRICES -

Contractor: Landtech Contractors

Contractor: These unit prices are for addition and deletion of bid items by the Owner. The Total Cost is to equal the Unit Cost times the estimated quantity. The Unit Cost is to be for each item installed and completely finished. Contractor to determine his/her own quantities. These items listed are not to be construed as all inclusive. Any item not included should be added and described under Additional Items. Contractor is responsible for all items shown on plans and described in the specifications. The bid is to be lump sum. Unit Costs are to be used for quantity changes of 25% or less.

ITEM	UNIT	
<b>GENERAL CONDITIONS &amp; SITE WORK</b>		
Bonding	LS	\$ 6,620.00
Mobilization	LS	\$ 1,500.00
General Conditions	MO	Not Included
Construction Surveying	LS	Not Included
Materials Testing (compaction, concrete, rebar)	LS	Not Included
Structural Engineering & Shop Drawings	LS	Not Included
Electrial Designer/Engineer Photometric Plans and City Review Process	LS	Not Included
Traffic Control	LS	Not Included
Demo Miscellaneous Structures and Materials	LS	Not Included
Demo Existing Entries and Medians	LS	Not Included
Demo Existing Roundabouts Walls and Aprons	LF	Not Included
Demo Existing Median at S. Blackstone and E. Alder	SF	Not Included
Clear & Grub	SF	Not Included
Cut, Fill and Compact Onsite Material	LS	Not Included
Import Common Fill	CY	Not Included
Tree Removal	LS	Not Included
Tree Protection	LF	Not Included
Tree Relocation	EA	Not Included
Temporary Construction Fencing - 4' orange fencing	LF	Not Included
<i>Additional Items (List):</i>		
		\$
		\$
		\$
		\$
<b>EROSION CONTROL</b>		
Silt Fence	LF	Not Included
Concrete Washout	EA	Not Included
Inlet Protection	EA	Not Included
Vehicle Tracking Control	EA	Not Included
Straw Waddles	EA	Not Included
<i>Additional Items (List):</i>		
		\$
		\$
		\$
		\$

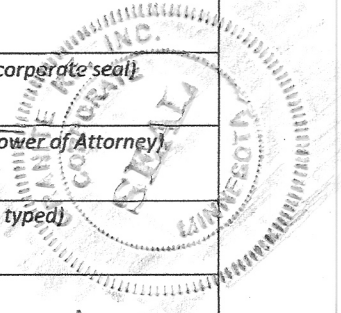
PAVEMENTS		
Brick Pavers	SF	Not Included
Cobble Pavers	SF	Not Included
Faux Stone Pavers	SF	Not Included
Paver Edger	LF	Not Included
Concrete - Curb	LF	Not Included
Concrete - 6" Colored Concrete w/ Sandstone Finish	SF	Not Included
<i>Additional Items (List):</i>		
		\$
		\$
		\$
UTILITY		
Wall Drain	LF	Not Included
Wall Drain Pro Pipe Daylight	EA	Not Included
<i>Additional Items (List):</i>		
		\$
		\$
		\$
ELECTRICAL		
Primary Entry Lighting Adjustments	LS	Not Included
Primary Entry Wall Accent Lighting	LS	Not Included
Secondary Entry Lighting Adjustments	LS	Not Included
Roundabout Sculpture Lighting Adjustments	LS	Not Included
Electric meter pedestal relocation (at Monaghan & Mineral)	LS	Not Included
<i>Additional Items (List):</i>		
		\$
		\$
		\$
		\$
SITE CONSTRUCTION		
Entry Lower Tier Raised Planter Wall	LF	Not Included
Entry Mid-Tier Raised Planter Wall	LF	Not Included
Entry Upper Tier Raised Planter Wall	LF	Not Included
Entry Back Accent Walls	LF	Not Included
Roundabout Raised Planter Walls	LF	Not Included
Median Raised Planter Walls	LF	Not Included
6'-5" Columns	EA	Not Included
3'-5" Columns	EA	Not Included
Wing Walls	LF	Not Included
Sculpture Pedestal	EA	Not Included
6" Concrete Edger	LF	Not Included
Boulder Retaining Wall	LF	\$ 265.00
Sculpture Reinstallation	EA	Not Included
<i>Additional Items (List):</i>		
		\$

- SUPPLEMENTAL SCHEDULE OF UNIT PRICES -

		\$	
		\$	
		\$	
<b>SITE STRUCTURES AND FURNISHINGS</b>			
36" Raised Planter Pot	EA	\$	2,550.00
44" Raised Planter Pot	EA	\$	4,000.00
72" Raised Planter Pot	EA	\$	7,750.00
Bench	EA	\$	3,350.00
<i>Additional Items (List):</i>			
Custom QCP Pedestal - Allowance		\$	3,500.00
		\$	
		\$	
		\$	
<b>LANDSCAPE AND IRRIGATION</b>			
Sod and Soil Prep	SF	\$	1.70
Native Seed and Soil Prep	SF		Not Included
Amended Planting Soil	CY	\$	5.00
Shrubs - #5 Cont	EA	\$	56.00
Perennials and Grasses - #1 Cont	EA	\$	17.00
Potting Mix Soil	CY	\$	50.00
Plater Pot Drainage Rock	CY	\$	65.00
Keyed Cobble Mulch	SF	\$	6.25
Shredded Cedar Mulch	SF	\$	1.65
Trees - Deciduous	EA	\$	595.00
Trees - Ornamental	EA	\$	550.00
Trees - Evergreen	EA	\$	930.00
Irrigation Adjustments to Existing Components	LS	\$	500.00
Irrigation - Drip/Micro Sprays/Bubblers	EA	\$	35.00
Irrigation - Sprays	EA	\$	40.00
Irrigation - Wiring	LF	\$	4.00
Irrigation Allowance for miscellaneous testing, wire tracing, and additional piping as needed	LS	\$	5,000.00
<i>Additional Items (List):</i>			
		\$	
		\$	
		\$	
		\$	

**BID BOND**

<p><b>Bidder</b> Landtech Contractors  <b>Name:</b>  <b>Address (principal place of business):</b>    525 Laredo St., Aurora, CO 80011</p>	<p><b>Surety</b>  <b>Name:</b> Granite Re, Inc.  <b>Address (principal place of business):</b>    14001 Quailbrook Drive  Oklahoma City, OK 73134</p>
<p><b>Owner</b>  <b>Name:</b> Blackstone Metropolitan District    <b>Address (principal place of business):</b>  c/o Westwind Management Group, LLC  27 Inverness Drive East  Englewood, CO 80112  303.369.1800</p>	<p><b>Bid</b> Blackstone Entryways and Medians    <b>Project (name and location):</b> Aurora, CO    <b>Blackstone Entryways and Medians located within the development known as Blackstone situated in Aurora, Arapahoe County, Colorado.</b>    <b>Bid Due Date:</b> 3-31-23</p>
<p><b>Bond</b>  <b>Bond Amount:</b> 10% of Amount Bid  <b>Date of Bond:</b> March 31, 2023</p>	
<p>Surety and Bidder, intending to be legally bound hereby, subject to the terms set forth in this Bid Bond, do each cause this Bid Bond to be duly executed by an authorized officer, agent, or representative.</p>	
<p><b>Bidder</b>    <u>Landtech Contractors</u>  <i>(Full formal name of Bidder)</i>    <b>By:</b> <u>Alex Robertson</u>  <i>(Signature)</i>    <b>Name:</b> <u>Alex Robertson</u>  <i>(Printed or typed)</i>    <b>Title:</b> <u>Estimating Manager</u>      <b>Attest:</b> <u>Kevin Overley</u>  <i>(Signature)</i>    <b>Name:</b> <u>Kevin Overley</u>  <i>(Printed or typed)</i>    <b>Title:</b> <u>Vice President</u></p>	<p><b>Surety</b>    <u>Granite Re, Inc.</u>  <i>(Full formal name of Surety) (corporate seal)</i>    <b>By:</b> <u>[Signature]</u>  <i>(Signature) (Attach Power of Attorney)</i>    <b>Name:</b> <u>Jennifer Naber</u>  <i>(Printed or typed)</i>    <b>Title:</b> <u>Attorney-in-Fact</u>      <b>Attest:</b> <u>[Signature]</u>  <i>(Signature)</i>    <b>Name:</b> <u>Tricia Bui</u>  <i>(Printed or typed)</i>    <b>Title:</b> <u>Witness</u></p>
<p><i>Notes: (1) Note: Addresses are to be used for giving any required notice. (2) Provide execution by any additional parties, such as joint venturers, if necessary.</i></p>	



## SECTION 435

1. Bidder and Surety, jointly and severally, bind themselves, their heirs, executors, administrators, successors, and assigns to pay to Owner upon default of Bidder any difference between the total amount of Bidder's Bid and the total amount of the Bid of the next lowest, responsible Bidder that submitted a responsive Bid, as determined by Owner, for the work required by the Contract Documents, provided that:
  - 1.1. If there is no such next Bidder, and Owner does not abandon the Project, then Bidder and Surety shall pay to Owner the bond amount set forth on the face of this Bond, and
  - 1.2. In no event will Bidder's and Surety's obligation hereunder exceed the bond amount set forth on the face of this Bond.
  - 1.3. Recovery under the terms of this Bond will be Owner's sole and exclusive remedy upon default of Bidder.
2. Default of Bidder occurs upon the failure of Bidder to deliver within the time required by the Bidding Documents (or any extension thereof agreed to in writing by Owner) the executed Agreement required by the Bidding Documents and any performance and payment bonds required by the Bidding Documents.
3. This obligation will be null and void if:
  - 3.1 Owner accepts Bidder's Bid and Bidder delivers within the time required by the Bidding Documents (or any extension thereof agreed to in writing by Owner) the executed Agreement required by the Bidding Documents and any performance and payment bonds required by the Bidding Documents, or
  - 3.2 All Bids are rejected by Owner, or
  - 3.3 Owner fails to issue a Notice of Award to Bidder within the time specified in the Bidding Documents (or any extension thereof agreed to in writing by Bidder and, if applicable, consented to by Surety when required by Paragraph 5 hereof).
4. Payment under this Bond will be due and payable upon default of Bidder and within 30 calendar days after receipt by Bidder and Surety of written notice of default from Owner, which notice will be given with reasonable promptness, identifying this Bond and the Project and including a statement of the amount due.
5. Surety waives notice of any and all defenses based on or arising out of any time extension to issue Notice of Award agreed to in writing by Owner and Bidder, provided that the total time for issuing Notice of Award including extensions will not in the aggregate exceed 120 days from Bid due date without Surety's written consent.
6. No suit or action will be commenced under this Bond prior to 30 calendar days after the notice of default required in Paragraph 4 above is received by Bidder and Surety, and in no case later than one year after the Bid due date.
7. Any suit or action under this Bond must be commenced only in a court of competent jurisdiction located in the state in which the Project is located.
8. Notices required hereunder must be in writing and sent to Bidder and Surety at their respective addresses shown on the face of this Bond. Such notices may be sent by personal delivery, commercial courier, or by United States Postal Service registered or certified mail, return receipt requested, postage pre-paid, and will be deemed to be effective upon receipt by the party concerned.
9. Surety shall cause to be attached to this Bond a current and effective Power of Attorney evidencing the authority of the officer, agent, or representative who executed this Bond on behalf of Surety to execute, seal, and deliver such Bond and bind the Surety thereby.



**SECTION 435**

10. This Bond is intended to conform to all applicable statutory requirements. Any applicable requirement of any applicable statute that has been omitted from this Bond will be deemed to be included herein as if set forth at length. If any provision of this Bond conflicts with any applicable statute, then the provision of said statute governs and the remainder of this Bond that is not in conflict therewith continues in full force and effect.
11. The term "Bid" as used herein includes a Bid, offer, or proposal as applicable.

# GRANITE RE, INC. GENERAL POWER OF ATTORNEY

**Know all Men by these Presents:**

That GRANITE RE, INC., a corporation organized and existing under the laws of the State of MINNESOTA and having its principal office at the City of OKLAHOMA CITY in the State of OKLAHOMA does hereby constitute and appoint:

SARAH K. FORSBERG; J. DOUGLAS ENGERMAN; RICHARD M. FORSBERG; JENNIFER NABER its true and lawful Attorney-in-Fact(s) for the following purposes, to wit:

To sign its name as surety to, and to execute, seal and acknowledge any and all bonds, and to respectively do and perform any and all acts and things set forth in the resolution of the Board of Directors of the said GRANITE RE, INC. a certified copy of which is hereto annexed and made a part of this Power of Attorney; and the said GRANITE RE, INC. through us, its Board of Directors, hereby ratifies and confirms all and whatsoever the said:

SARAH K. FORSBERG; J. DOUGLAS ENGERMAN; RICHARD M. FORSBERG; JENNIFER NABER may lawfully do in the premises by virtue of these presents.

In Witness Whereof, the said GRANITE RE, INC. has caused this instrument to be sealed with its corporate seal, duly attested by the signatures of its President and Assistant Secretary, this 3<sup>rd</sup> day of January, 2020.



*[Signature]*

Kenneth D. Whittington, President

*[Signature]*

Kyle P. McDonald, Assistant Secretary

STATE OF OKLAHOMA )  
                                  ) SS:  
COUNTY OF OKLAHOMA )

On this 3<sup>rd</sup> day of January, 2020, before me personally came Kenneth D. Whittington, President of the GRANITE RE, INC. Company and Kyle P. McDonald, Assistant Secretary of said Company, with both of whom I am personally acquainted, who being by me severally duly sworn, said, that they, the said Kenneth D. Whittington and Kyle P. McDonald were respectively the President and the Assistant Secretary of GRANITE RE, INC., the corporation described in and which executed the foregoing Power of Attorney; that they each knew the seal of said corporation; that the seal affixed to said Power of Attorney was such corporate seal, that it was so fixed by order of the Board of Directors of said corporation, and that they signed their name thereto by like order as President and Assistant Secretary, respectively, of the Company.

My Commission Expires:  
April 21, 2023  
Commission #: 11003620



*[Signature]*

Notary Public

### GRANITE RE, INC. Certificate

THE UNDERSIGNED, being the duly elected and acting Assistant Secretary of Granite Re, Inc., a Minnesota Corporation, HEREBY CERTIFIES that the following resolution is a true and correct excerpt from the July 15, 1987, minutes of the meeting of the Board of Directors of Granite Re, Inc. and that said Power of Attorney has not been revoked and is now in full force and effect.

“RESOLVED, that the President, any Vice President, the Assistant Secretary, and any Assistant Vice President shall each have authority to appoint individuals as attorneys-in-fact or under other appropriate titles with authority to execute on behalf of the company fidelity and surety bonds and other documents of similar character issued by the Company in the course of its business. On any instrument making or evidencing such appointment, the signatures may be affixed by facsimile. On any instrument conferring such authority or on any bond or undertaking of the Company, the seal, or a facsimile thereof, may be impressed or affixed or in any other manner reproduced; provided, however, that the seal shall not be necessary to the validity of any such instrument or undertaking.”

IN WITNESS WHEREOF, the undersigned has subscribed this Certificate and affixed the corporate seal of the Corporation this 31<sup>st</sup> day of March, 2023.



*[Signature]*

Kyle P. McDonald, Assistant Secretary

### ***Mission Statement:***

*Our mission is to proudly provide the highest level of quality landscape services at competitive prices. We will strive to establish long-term relationships with our clients by exceeding their expectations through exceptional performance and service by every member of our team. We pledge to maintain the highest levels of professionalism, integrity, and fairness in our relationships with our clients, employees, suppliers, subcontractors, and professional associates. Our commitment to these principles shall afford opportunities for our employees and growth for our company.*



### ***Why Landtech Contractors?***

*It is our people, a staff of professional managers, supervisors, estimators, technicians, and installers that are the distinguishing trademark between Landtech Contractors, Inc. and other companies that offers similar services. Landtech strives to offer the best service at a competitive price. It has always been our company policy to include all items in a bid to avoid a misunderstanding with the customer later. It is Landtech Contractors, Inc. commitment to excellence in service and quality workmanship that has perpetuated our repeat business and referrals.*

## ***Summary of Qualifications:***

*Since 1987, Landtech Contractors, Inc. has been serving the commercial and maintenance market throughout Colorado, with offices located in Aurora (corporate), Colorado Springs, and Loveland.*

- Landtech provides a full line of landscape and irrigation services to the private and public sectors for all segments of the commercial construction industry. In addition, our services include new installations, renovations, maintenance, snow removal, reclamation, and design/build.*
- At Landtech, we can efficiently service your needs in a timely manner with our modern fleet of equipment and large workforce.*
- Landtech has one of the lowest bonding rates in the industry as well as exceptionally low workman's comp.*
- Our focus on customer service ensures that phone calls will be returned promptly, that change orders will be priced quickly, that projects will be completed on schedule, and that warranty and punch list items will be managed in a timely manner. We are happy to provide value engineering suggestions as well as assist with project budgeting.*
- Landtech can provide CPM construction schedules using Microsoft Projects software.*
- At Landtech, safety is a mind-set, not an afterthought. Our safety program includes weekly, documented meetings as well as procedures to be followed in the event of an accident.*



## ***Corporate Information:***

<i>Date of Incorporation:</i>	<i>April 1, 1994 – State of Colorado</i>
<i>Start Date of Business:</i>	<i>June 1987</i>
<i>Federal I.D. Number:</i>	<i>84-1260221</i>
<i>State I.D. Number:</i>	<i>23-35371</i>
<i>Corporate Officers:</i>	<i>Larry Overley, President/CEO Kevin Overley, Vice President Mark Zeylmaker, VP - Southern Division Adam Mitocky, COO Andrew Whatmore, CFO</i>
<i>Accounting Staff:</i>	<i>Kylie Price, Payroll Administrator Sharon Rueter, Accounts Receivable/Job Administrator Derek Daniels, Accounts Receivable/ Maintenance Sandi Craft, Office Manager/Accounts Payable Violet Andrews, Accounts Payable/Tax Administrator</i>
<i>Banking:</i>	<i>UMB Bank Gregory Hottman, SVP/Construction Trades Lender 1670 Broadway Denver, CO 80202 303-839-2217</i>
<i>Bonding / General Liability Insurance Automobile Insurance:</i>	<i>Mountain West Insurance &amp; Financial Services, LLC 3575 S. Sherman Street Englewood, CO 80110 Craig Mowers 303-762-1717</i>
<i>Workers Comp Insurance:</i>	<i>Pinnacol Assurance 7501 E. Lowery Blvd. Denver, CO 80230</i>
<i>Licenses:</i>	<i>Available upon request</i>

### ***Trade References:***

***Company Name:***            ***Site One Landscape Supply***  
***Contact:***                    ***Rebecca Hacke***  
***Address:***                   ***23203 E. 152<sup>nd</sup> Avenue, Brighton, CO 80603***  
***Phone:***                      ***707-665-4248***

***Company Name:***            ***CPS Distributors***  
***Contact:***                    ***Dale Fountain***  
***Address:***                   ***1105 West 122<sup>nd</sup> Avenue, Westminster, CO 80234***  
***Phone:***                      ***303-394-6040***

***Company Name:***            ***Colorado Materials***  
***Contact:***                    ***Ryan Lounello***  
***Address:***                   ***1541 Boston Avenue, Longmont, CO 80501***  
***Phone:***                      ***303-720-7269***

***Company Name:***            ***Gelesby Marks Leasing***  
***Contact:***                    ***Brian Burns***  
***Address:***                   ***12110 N. Pecos Street, Westminster, CO 80234***  
***Phone:***                      ***303-307-4961***

## **Current and Completed Projects:**

*Project Name:* **Simon Premium Outlets**  
*General Contractor:* Whiting Turner  
*Location:* Thornton, CO  
*Contract Amount:* \$3,162,000.00  
*Completion Date:* 2019

*Project Name:* **Pikes Peak National Cemetery**  
*General Contractor:* G and C Fabcon  
*Location:* Colorado Springs, CO  
*Contract Amount:* \$3,069,526.00  
*Completion Date:* 2020

*Project Name:* **Central 70 Cap**  
*General Contractor:* Kiewit Corporation  
*Location:* Denver, CO  
*Contract Amount:* \$2,900,000.00  
*Anticipated Completion Date:* 2022

*Project Name:* **Northern Water – Berthoud Expansion - Phase 1**  
*General Contractor:* Adolfson & Peterson  
*Location:* Berthoud, CO  
*Contract Amount:* \$478,858.00  
*Anticipated Completion Date:* 2022

*Project Name:* **Southeast Aurora Maintenance Facility**  
*General Contractor:* Saunders Construction  
*Location:* Aurora, CO  
*Contract Amount:* \$2,230,000.00  
*Anticipated Completion Date:* 2023

*Project Name:* **633 17<sup>th</sup> Street Plaza**  
*General Contractor:* PCL Construction  
*Location:* Denver, CO  
*Contract Amount:* \$650,309.00  
*Anticipated Completion Date:* 2023

## ***References – Landscape Architects and Irrigation Consultants***

***Company Name:*** **Ground Logic**  
***Contact:*** Greg Gauthier  
***Location:*** Boulder, CO  
***Phone:*** 303-733-8333

***Company Name:*** **HydroSystems\*KDI**  
***Contact:*** Jill Bersano  
***Location:*** Lakewood, CO  
***Phone:*** 303-980-5327

***Company Name:*** **Meuran Design**  
***Contact:*** Kerry Smeester  
***Location:*** Denver, CO  
***Phone:*** 303-512-0549

***Company Name:*** **Munding Design**  
***Contact:*** Kurt Munding  
***Location:*** Lafayette, CO  
***Phone:*** 720-273-3884

***Company Name:*** **Norris Design**  
***Contact:*** John Norris  
***Location:*** Denver, CO  
***Phone:*** 303-892-1166



## **References – General Contractors**

*Company Name:*       **Adolfson & Peterson**  
*Contact:*             Chris Cooper  
*Location:*            Aurora, CO  
*Phone:*                303-363-7101

*Company Name:*       **Brinkmann Constructors**  
*Contact:*             David Rahm  
*Location:*            Aurora, CO  
*Phone:*                303-657-9700

*Company Name:*       **Brinkman Construction**  
*Contact:*             Gregg Beckett  
*Location:*            Denver, CO  
*Phone:*                720-512-3493

*Company Name:*       **JHL Constructors**  
*Contact:*             Scott Preibe  
*Location:*            Englewood, CO  
*Phone:*                303-741-6116

*Company Name:*       **J.E. Dunn**  
*Contact:*             James Anderson  
*Location:*            Denver, CO  
*Phone:*                719-471-0217

*Company Name:*       **Kiewit Construction**  
*Contact:*             Dan Virgilio  
*Location:*            Englewood, CO  
*Phone:*                303-930-9000

*Company Name:*       **PCL Construction**  
*Contact:*             Derek D'Ardenne  
*Location:*            Colorado Springs, CO  
*Phone:*                719-473-5321

*Company Name:*       **Thompson Thrift**  
*Contact:*             Adam Cooper  
*Location:*            Terre Haute, IN  
*Phone:*                217-205-4415

## **Landtech Management Team**

**Larry D. Overlay, CLP - President/CEO - [larryo@landtechcontractors.com](mailto:larryo@landtechcontractors.com)**

*With over 36 years of experience in executive management, design, sales, and construction, Larry has made significant strides to make Landtech Contractors an extraordinarily successful company. During a 36-year life, Landtech has risen from \$250,000.00 per year to an extremely significant area contractor with over thirty-five million dollars in revenue per year. The company also staffs over three hundred employees during the peak season. Prior to establishing Landtech, Larry worked as an executive manager for a national landscape contractor managing multi-million-dollar projects across the mid-west for private, public, and governmental agencies. Larry had the same commitment back then as he does today, "Excellence in service and quality workmanship."*

**Kevin Overlay – Vice President - [kevino@landtechcontractors.com](mailto:kevino@landtechcontractors.com)**

*Kevin has over 28 years of experience in the landscape industry both in management and construction of large commercial landscape projects. His experience in both office and field operations. Kevin holds a Bachelor of Science degree in Industrial Technology from Metropolitan State College of Denver.*

**Adam Mitocky - Chief Operating Officer - [adamm@landtechcontractors.com](mailto:adamm@landtechcontractors.com)**

*Adam has over 13 years of experience in the landscape industry. With a strong background in landscape design, Adam brings a unique perspective to Landtech's construction division, providing a meticulous vision to the installation process, all while demanding a safe and efficient operation. Adam holds a Bachelor of Science in Landscape Architecture from The Ohio State University.*

**Andrew Whatmore – Chief Financial Officer – [andreww@landtechcontractors.com](mailto:andreww@landtechcontractors.com)**

*Andrew has 15 years of accounting experience in the construction and maintenance industries covering a variety of trades, with extensive experience in job cost accounting. He joined the Landtech in 2022 and is excited to add his expertise to our leadership team. Andrew received his bachelor's degree from Northwestern University and is currently working on his master's in accounting from University of Colorado Denver.*

**Mark Zeylmaker - Vice President – Southern Colorado – [markz@landtechcontractors.com](mailto:markz@landtechcontractors.com)**

*Mark has over 50 years in his landscape career. Beginning in the summer of 1971 and has been involved in every phase of the landscape industry. He has worked in multiple states and has managed and built large, notable projects in Colorado, Wyoming, Indiana, and Hawaii. His experience allows him a 'quality oriented' focus for the needs of our customers.*

**Moises Sanchez - Superintendent - Denver**

*Moises has over 28 years in the landscape industry and has been employed with Landtech Contractors since 1996 as irrigation/landscape superintendent. He has been instrumental in the success of Landtech's largest projects.*

**Gabriel Suarez - Superintendent - Denver**

*Gabriel has over 33 years' experience in the landscape industry. He has been with Landtech Contractors since 1990 and plays a vital role in the success of the company*

**Garrett Allen - General Manager of Commercial Maintenance**

*Garrett has over 15 years of experience in landscape maintenance. His background in golf course maintenance, parks maintenance, and commercial landscape maintenance have provided him a solid foundation in landscape management. Garrett takes pride in leading, managing, and growing teams with a strong focus on delivering the absolute best quality and customer service.*

**Fernando Lopez - Maintenance Account Manager**

*Fernando has over 20 years of experience in the commercial landscape maintenance industry. He has maintained CPR, AED, OSHA and CLT Certifications since 2009. As result of his knowledge, experience, and his bilingual skills. Fernando has directed and coordinated companywide safety meetings in the landscape industry. Fernando takes immense pride in ensuring his clients receive the highest level of service and customer satisfaction with regards to their maintenance contracts and enhancement projects.*

**Anthony Parsons - Irrigation and Enhancement Manager**

*Anthony has 15 years of experience in the landscaping industry. He is an expert in all areas of irrigation especially the utilization of "Smart Irrigation Technology." Through the years of working with industry professionals, he has proven that "Water Management" is the way of the future. Anthony takes pride in having installed and retrofitted irrigation systems with smart technology with the focus of preventing water waste.*

## **Other Landtech Contacts:**

### **Kevin Bringle**

*Senior Project Manager*

303-210-9680

[kevinb@landtechcontrators.com](mailto:kevinb@landtechcontrators.com)

### **Alex Robertson**

*Estimating Manager*

720-975-2200

[alexr@landtechcontrators.com](mailto:alexr@landtechcontrators.com)

### **James Martin**

*Estimator / Marketing*

720-975-2215

[jamesm@landtechcontrators.com](mailto:jamesm@landtechcontrators.com)

### **Kate Gregory**

*Construction Project Assistant*

720-975-2211

[kateg@landtechcontrators.com](mailto:kateg@landtechcontrators.com)

### **Member:**

- *Aurora Chamber of Commerce*
- *Associated Landscape Contractors of Colorado*
- *National Association of Landscape Professionals*
- *American Society of Professional Estimators*
- *American Subcontractor Association*
- *Better Business Bureau*
- *BOMA*
- *BidNet Direct*

### **Company Awards:**

*Silver ELITE Award for Commercial Construction - 2021*

### **Philanthropic:**

*Cystic Fibrosis Foundation  
Cerebral Palsy Association  
Safe House Denver  
Food Bank of the Rockies  
Boy Scouts of America  
Well Spring Community*

*American Cancer Society  
Special Olympics  
St. Anthony Health Foundation  
Girl Scouts of America  
Denver Children's Home*



# Proposal

## Singing Hills Landscape, Inc.

**Client Name:** White Bear Ankele  
**Project Name:** Blackstone MD/DC-ic23  
**Jobsite Address:** 7777 South Country Club Parkway Aurora, Colorado 80016  
**Estimate ID:** EST3761398  
**Date:** Mar 31, 2023  
**Billing Address:** 2154 East Commons Avenue Suite 2000  
 Littleton, Colorado 80122

Thank you for the opportunity to provide this proposal! The proposal includes materials, labor, taxes and fees to provide and install the items listed below. Please feel free to call us with questions or revisions.

<b>Mobilization, General Conditions, Project Management, Surveying</b>	<b>\$102,717.22</b>
Includes mobilization, general conditions, project management, bonding, surveying, designing, permitting, engineering and traffic control.	
<b>Demolition &amp; Site Prep</b>	<b>\$24,626.28</b>
Demolition and site preparation.	
<b>Erosion Control</b>	<b>\$19,562.50</b>
Includes erosion control best management practices as shown in design and specified to reduce erosion risk and protect stormwater inlets.	
<b>Irrigation</b>	<b>\$85,718.75</b>
Installation and adjustment of irrigation as shown on design and as specified.	
<b>Wood Mulch</b>	<b>\$38,480.57</b>
Installation of cedar wood mulch.	
<b>Cobble Mulch</b>	<b>\$65,550.00</b>
Installation of cobble mulch as shown on design.	
<b>Pavers &amp; Concrete</b>	<b>\$415,841.12</b>
Installation of pavers as shown on design and as specified.	
Also includes installation of concrete and concrete curbs as shown on design and as specified.	
<b>Plant Material</b>	<b>\$166,821.26</b>

Includes installation of trees, shrubs and perennials. Includes prep for annual areas

**Electrical** **\$85,100.00**

Includes lighting adjustments as noted on design.

**Sod & Seed Repair** **\$29,695.95**

Sod and seed repair.

**Raised Planters, Columns, Walls, Site Furnishings** **\$589,560.95**

Installation of raised planters, columns and walls as shown on design and as specified. Also includes provision and installation of site furnishings as shown on design.

**Boulder Wall** **\$17,058.66**

Installation of boulder wall as shown on design.

**Estimate Total** **\$1,640,733.26**

Full amount is due and payable upon substantial completion of the work. Any and all deviations from the above specifications involving extra or exchanged materials, or additional labor will be executed only upon written orders for the same. All agreements must be made in writing for the protection of both parties. Any surplus material belongs to Singing Hills Landscape, Inc. **Contract amount is due in full upon substantial completion.** The Contractor and the Client agree that substantial completion is defined as: the landscape is functional, (even if minor items remain to be completed), and the landscape is at least 95% complete. The Contractor will complete all punch list and warranty items in an expeditious manner.

Projects that take longer than three weeks will be billed by the end of each month for all work completed to date. Payments to be made by check, payable to **Singing Hills Landscape**. Credit card payments may be accepted on projects \$5,000 or less. A finance charge of 1.5% per month (18% APR) will be charged on all past due accounts.

Buyer's right to cancel: If this agreement was solicited at your residence and you do not want the goods and/ or services, you may cancel this agreement by mailing notice to the seller. The notice must state that you do not want the goods and/ or services and must be mailed before midnight on the third business day after you sign this agreement. The notice must be mailed to Singing Hills Landscape, Inc. 16797 E 2<sup>nd</sup> Ave. C-102 Aurora, CO 80011

This contract represents the entire understanding of the parties hereto. There are no written or oral understandings or representations in addition to or modifying this contract. No other written or verbal agreements are recognized excepting signed Change Orders agreed to by both Contractor and Client. Purchaser acknowledges receipt of an exact copy of this contract. This proposal is valid for 30 days and pricing may be revised thereafter.

Adobe Acrobat Reader has a "Fill and Sign" function that you may use to add a signature to the pdf, save a copy, and email the entire signed pricing proposal as acceptance for the project. If this option is not available to you, please be sure to return an entire copy of the signed proposal, not just the signature page.

**Marketing Release**

It is my pleasure to give permission to Singing Hills Landscape, Inc. to feature the aforementioned property in marketing materials, including but not limited to: photos, brochures, and the Excellence in Landscape (or other) award program(s).

I am willing to provide a testimonial and/or be used as a reference. (Check box if willing.)

Estimate authorized by: \_\_\_\_\_  
Company Representative

Estimate approved by: \_\_\_\_\_  
Customer Representative

Signature Date: \_\_\_\_\_

Signature Date: \_\_\_\_\_

SECTION 410

BIDDER hereby submits this Bid as set forth above:

Bidder:

Singing Hills Landscape

(typed or printed name of organization)

By:

(individual's signature)

Name:

(typed or printed)

Title:

(typed or printed)

Date:

(typed or printed)

If Bidder is a corporation, a partnership, or a joint venture, attach evidence of authority to sign.

Attest:

(individual's signature)

Name:

Jake Leman

(typed or printed)

Title:

Vice President

(typed or printed)

Date:

3-31-2023

(typed or printed)

Address for giving notices:

16797 E 2nd Avenue, Suite C-102, Aurora, CO 80011

Bidder's Contact:

Name:

Jake Leman

(typed or printed)

Title:

Vice President

(typed or printed)

Phone:

303-918-9133 (mobile) or 303-343-4100 (Office)

Email:

Jake.Leman@singinghillsinc.com

Address:

16797 E 2nd Avenue, Suite C-102, Aurora, CO 80011

Bidder's Contractor License No.: (if applicable)





16797 E. 2<sup>nd</sup> Avenue Aurora, CO 80011

[www.singinhillsinc.com](http://www.singinhillsinc.com)

303.343.4100

March 31, 2023

### Blackstone Bidder Qualification

Singing Hills Landscape has a 28-year reputation in the Aurora/Denver Metro area for landscape, irrigation, and maintenance excellence. WE have completed landscape construction projects of all kinds, including construction of engineered retaining walls, monument entry signs, and freestanding masonry structures. We are indebted to our employees, who have grown with the company, and boast an average 9+ year tenure with Singing Hills Landscape. 19 employees have been with us for over 15 years. Our employees are highly skilled craftsmen and dedicated to quality.

Singing Hills currently holds many licenses throughout the Denver Metro area including the following:

Specialty D – Retaining Wall – LIC00251444

Specialty D – Masonry – LIC00248543

We have installed monument signs, masonry walls, and the associated landscape elements, of varied complexity, for residences, homeowners associations, and public entities around the Aurora/Denver Metro area.

Lone Tree Leaf Pedestrian Bridge – 2022 Landscape Installation

Gateway Village – Denver – 2021 installation of entry monument

Queen of Vietnamese Martyrs Church – Wheat Ridge – 2020 Installation of statue and pedestal

Packy Romans Park – Englewood – 2021 – construction of retaining walls in park

Rangeview High School – 2021 ADA-compliant retaining wall construction

Highlands Ranch Metro District – 2020 – Landscaping around C470 monument

Platt River Ranch – Henderson – 2016 Landscape Installation around front entry

In 2023, we have 12 construction crews available, with a current Work in Progress of \$2.5 Million. Our schedule has capacity to take on this project during the planned construction timeframe of May – October.

Over our 27 years of operation, Singing Hills has grown, and become financially secure largely due to our team approach to projects and partnerships. We have enjoyed a healthy, long-term banking relationship with our local bank, and achieved competitive bonding rates due to both our financial security and track record of job completion.

Singing Hills is excited for the opportunity to partner with Design Concepts for the Blackstone community entry monument project.



“Landscaping for Life”™



Contractor: Singing Hills Landscape, Inc  
 Contractor: These unit prices are for addition and deletion of bid items by the Owner. The Total Cost is to equal the Unit Cost times the estimated quantity. The Unit Cost is to be for each item installed and completely finished. Contactor to determine his/her own quantities. These items listed are not to be construed as all inclusive. Any item not included should be added and described under Additional Items. Contractor is responsible for all items shown on plans and described in the specifications. The bid is to be lump sum. Unit Costs are to be used for quantity changes of 25% or less.

ITEM	UNIT	
<b>GENERAL CONDITIONS &amp; SITE WORK</b>		
Bonding	LS	\$
Mobilization	LS	\$
General Conditions	MO	\$ 6,753.00
Construction Surveying	LS	\$ 5,730.00
Materials Testing (compaction, concrete, rebar)	LS	\$ 5,000.00
Structural Engineering & Shop Drawings	LS	\$ 8,500.00
Electrial Designer/Engineer Photometric Plans and City Review Process	LS	\$ 7,500.00
Traffic Control	LS	\$ 15,000.00
Demo Miscellaneous Structures and Materials	LS	\$ 15,000.00
Demo Existing Entries and Medians	LS	\$ 55,000.00
Demo Existing Roundabouts Walls and Aprons	LF	\$ 63,000.00
Demo Existing Median at S. Blackstone and E. Alder	SF	\$ 25,750.00
Clear & Grub	SF	\$ 0.50
Cut, Fill and Compact Onsite Material	LS	\$ 8,600.00
Import Common Fill	CY	\$ 45.00
Tree Removal	LS	\$ 1,800.00
Tree Protection	LF	\$ 4.75
Tree Relocation	EA	\$ 2,850.00
Temporary Construction Fencing - 4' orange fencing	LF	\$ 3.33
<i>Additional Items (List):</i>		
		\$
		\$
		\$
		\$
<b>EROSION CONTROL</b>		
Silt Fence	LF	\$ 4.45
Concrete Washout	EA	\$ 680.00
Inlet Protection	EA	\$ 370.00
Vehicle Tracking Control	EA	\$ 2,950.00
Straw Waddles	EA	\$ 2,123.00
<i>Additional Items (List):</i>		
		\$
		\$
		\$
		\$

PAVEMENTS		
Brick Pavers	SF	\$ 35.71
Cobble Pavers	SF	\$ 34.14
Faux Stone Pavers	SF	\$ 47.85
Paver Edger	LF	\$ 1.75
Concrete - Curb	LF	\$ 41.00
Concrete - 6" Colored Concrete w/ Sandstone Finish	SF	\$ 26.00
<i>Additional Items (List):</i>		
		\$
		\$
		\$
UTILITY		
Wall Drain	LF	\$ 21.71
Wall Drain Pro Pipe Daylight	EA	\$ 580.00
<i>Additional Items (List):</i>		
		\$
		\$
		\$
ELECTRICAL		
Primary Entry Lighting Adjustments	LS	\$ 6,500.00
Primary Entry Wall Accent Lighting	LS	\$ 6,500.00
Secondary Entry Lighting Adjustments	LS	\$ 47,500.00
Roundabout Sculpture Lighting Adjustments	LS	\$ 2,580.00
Electric meter pedestal relocation (at Monaghan & Mineral)	LS	\$ 15,000.00
<i>Additional Items (List):</i>		
		\$
		\$
		\$
		\$
SITE CONSTRUCTION		
Entry Lower Tier Raised Planter Wall	LF	\$ 353.00
Entry Mid-Tier Raised Planter Wall	LF	\$ 374.00
Entry Upper Tier Raised Planter Wall	LF	\$ 574.00
Entry Back Accent Walls	LF	\$ 664.00
Roundabout Raised Planter Walls	LF	\$ 353.00
Median Raised Planter Walls	LF	\$
6'-5" Columns	EA	\$ 6,315.00
3'-5" Columns	EA	\$ 4,750.00
Wing Walls	LF	\$ 392.00
Sculpture Pedestal	EA	\$
6" Concrete Edger	LF	\$ 24.00
Boulder Retaining Wall	LF	\$ 191.00
Sculpture Reinstallation	EA	\$ 3,750.00
<i>Additional Items (List):</i>		
		\$

		\$	
		\$	
		\$	
<b>SITE STRUCTURES AND FURNISHINGS</b>			
36" Raised Planter Pot	EA	\$	950.00
44" Raised Planter Pot	EA	\$	1,500.00
72" Raised Planter Pot	EA	\$	3,500.00
Bench	EA	\$	5,100.00
<i>Additional Items (List):</i>			
		\$	
		\$	
		\$	
		\$	
		\$	
<b>LANDSCAPE AND IRRIGATION</b>			
Sod and Soil Prep	SF	\$	1.83
Native Seed and Soil Prep	SF	\$	0.45
Amended Planting Soil	CY	\$	80.00
Shrubs - #5 Cont	EA	\$	65.00
Perennials and Grasses - #1 Cont	EA	\$	28.00
Potting Mix Soil	CY	\$	93.00
Planter Pot Drainage Rock	CY	\$	75.00
Keyed Cobble Mulch	SF	\$	13.85
Shredded Cedar Mulch	SF	\$	2.71
Trees - Deciduous	EA	\$	1,100.00
Trees - Ornamental	EA	\$	1,250.00
Trees - Evergreen	EA	\$	1,350.00
Irrigation Adjustments to Existing Components	LS	\$	63,750.00
Irrigation - Drip/Micro Sprays/Bubblers	SF	\$	57.14
Irrigation - Sprays	SF	\$	68.00
Irrigation - Wiring	LF	\$	8.75
Irrigation Allowance for miscellaneous testing, wire tracing, and additional piping as needed	LS	\$	5,000.00
<i>Additional Items (List):</i>			
		\$	
		\$	
		\$	
		\$	

## Blackstone Streetscape Improvements



### Bid Tabulation

Bid Date: 3/31/2023

		DCLA	Singing Hills		Landtech	
ITEM	UNIT	UNIT PRICE	UNIT PRICE	<i>difference</i>	UNIT PRICE	NOTES
<b>GENERAL CONDITIONS &amp; SITE WORK</b>						
Bonding	LS	\$ 6,500.00	\$		\$ 6,620.00	
Mobilization	LS	\$ 2,500.00	\$		\$ 1,500.00	
General Conditions	MO	\$ 8,000.00	\$ 6,753.00	\$ (1,247.00)	Not Included	
Construction Surveying	LS	\$ 8,000.00	\$ 5,730.00	\$ (2,270.00)	Not Included	
Materials Testing (compaction, concrete, rebar)	LS	\$ 8,000.00	\$ 5,000.00	\$ (3,000.00)	Not Included	
Structural Engineering & Shop Drawings	LS	\$ 10,000.00	\$ 8,500.00	\$ (1,500.00)	Not Included	
Electrial Designer/Engineer Photometric Plans and City Review Process	LS	\$ 10,000.00	\$ 7,500.00	\$ (2,500.00)	Not Included	
Traffic Control	LS	\$ 20,000.00	\$ 15,000.00	\$ (5,000.00)	Not Included	
Demo Miscellaneous Structures and Materials	LS		\$ 15,000.00	\$ 15,000.00	Not Included	
Demo Existing Entries and Medians	LS	\$ 18,687.52	\$ 55,000.00	\$ 36,312.48	Not Included	
Demo Existing Roundabouts Walls and Aprons	LF	\$ 88,125.00	\$ 63,000.00	\$ (25,125.00)	Not Included	
Demo Existing Median at S. Blackstone and E. Alder	SF	\$ 10,625.00	\$ 25,750.00	\$ 15,125.00	Not Included	Total Demo diff - \$36,312.48
Clear & Grub	SF	\$ 0.20	\$ 0.50	\$ 0.30	Not Included	
Cut, Fill and Compact Onsite Material	LS	\$ 10,000.00	\$ 8,600.00	\$ (1,400.00)	Not Included	
Import Common Fill	CY	\$ 30.00	\$ 45.00	\$ 15.00	Not Included	
Tree Removal	LS	\$ 4,000.00	\$ 1,800.00	\$ (2,200.00)	Not Included	
Tree Protection	LF	\$ 3.25	\$ 4.75	\$ 1.50	Not Included	
Tree Relocation	EA	\$ 4,000.00	\$ 2,850.00	\$ (1,150.00)	Not Included	
Temporary Construction Fencing - 4' orange fencing	LF	\$ 2.50	\$ 3.33	\$ 0.83	Not Included	
<b>EROSION CONTROL</b>						
Silt Fence	LF	\$ 2.75	\$ 4.45	\$ 1.70	Not Included	
Concrete Washout	EA	\$ 1,200.00	\$ 680.00	\$ (520.00)	Not Included	
Inlet Protection	EA	\$ 400.00	\$ 370.00	\$ (30.00)	Not Included	
Vehicle Tracking Control	EA	\$ 2,000.00	\$ 2,950.00	\$ 950.00	Not Included	
Straw Waddles	EA	\$ 1,500.00	\$ 2,123.00	\$ 623.00	Not Included	
<b>PAVEMENTS</b>						
Brick Pavers	SF	\$ 35.00	\$ 35.71	\$ 0.71	Not Included	
Cobble Pavers	SF	\$ 35.00	\$ 34.14	\$ (0.86)	Not Included	
Faux Stone Pavers	SF	\$ 35.00	\$ 47.85	\$ 12.85	Not Included	
Paver Edger	LF	\$ 1.50	\$ 1.75	\$ 0.25	Not Included	
Concrete - Curb	LF	\$ 75.00	\$ 41.00	\$ (34.00)	Not Included	
Concrete - 6" Colored Concrete w/ Sandcape Finish	SF	\$ 15.00	\$ 26.00	\$ 11.00	Not Included	
<b>UTILITY</b>						
Wall Drain	LF	\$ 12.00	\$ 21.71	\$ 9.71	Not Included	

## Blackstone Streetscape Improvements

ITEM	UNIT	UNIT PRICE	UNIT PRICE	difference	UNIT PRICE	NOTES
Wall Drain Pro Pipe Daylight	EA	\$ 450.00	\$ 580.00	\$ 130.00	Not Included	
<b>ELECTRICAL</b>						
Primary Entry Lighting Adjustments	LS	\$ 3,500.00	\$ 6,500.00	\$ 3,000.00	Not Included	
Primary Entry Wall Accent Lighting	LS	\$ 3,800.00	\$ 6,500.00	\$ 2,700.00	Not Included	
Secondary Entry Lighting Adjustments	LS	\$ 4,500.00	\$ 47,500.00	\$ 43,000.00	Not Included	
Roundabout Sculpture Lighting Adjustments	LS	\$ 9,000.00	\$ 2,580.00	\$ (6,420.00)	Not Included	
Electric meter pedestal relocation (at Monoghan & Mineral)	LS	\$ 8,000.00	\$ 15,000.00	\$ 7,000.00	Not Included	
<b>SITE CONSTRUCTION</b>						
Entry Lower Tier Raised Planter Wall	LF	\$ 80.00	\$ 353.00	\$ 273.00	Not Included	
Entry Mid-Tier Raised Planter Wall	LF	\$ 100.00	\$ 374.00	\$ 274.00	Not Included	
Entry Upper Tier Raised Planter Wall	LF	\$ 80.00	\$ 574.00	\$ 494.00	Not Included	
Entry Back Accent Walls	LF	\$ 220.00	\$ 664.00	\$ 444.00	Not Included	
Roundabout Raised Planter Walls	LF	\$ 8,000.00	\$ 353.00	\$ (7,647.00)	Not Included	
Median Raised Planter Walls	LF	\$ 80.00	\$		Not Included	
6'-5" Columns	EA	\$ 6,000.00	\$ 6,315.00	\$ 315.00	Not Included	
3'-5" Columns	EA	\$ 3,000.00	\$ 4,750.00	\$ 1,750.00	Not Included	
Wing Walls	LF	\$ 150.00	\$ 392.00	\$ 242.00	Not Included	
Sculpture Pedestal	EA	\$ 8,000.00	\$		Not Included	
6" Concrete Edger	LF	\$ 75.00	\$ 24.00	\$ (51.00)	Not Included	
Boulder Retaining Wall	LF	\$ 250.00	\$ 191.00	\$ (59.00)	\$ 265.00	
Sculpture Reinstallation	EA	\$ 8,000.00	\$ 3,750.00	\$ (4,250.00)	Not Included	
<b>SITE STRUCTURES AND FURNISHINGS</b>						
36" Raised Planter Pot	EA		\$ 950.00		\$ 2,550.00	included in multi tiered 6500
44" Raised Planter Pot	EA	\$ 2,000.00	\$ 1,500.00	\$ (500.00)	\$ 4,000.00	
72" Raised Planter Pot	EA	\$ 6,500.00	\$ 3,500.00	\$ (3,000.00)	\$ 7,750.00	
Bench	EA	\$ 3,000.00	\$ 5,100.00	\$ 2,100.00	\$ 3,350.00	
<i>Additional Items (List):</i>						
Custom QCP Pedestal - Allowance			\$		\$ 3,500.00	included in multi-tiered 6500
<b>LANDSCAPE AND IRRIGATION</b>						
Sod and Soil Prep	SF	\$ 1.60	\$ 1.83	\$ 0.23	\$ 1.70	
Native Seed and Soil Prep	SF	\$ 0.65	\$ 0.45	\$ (0.20)	Not Included	
Amended Planting Soil	CY	\$ 75.00	\$ 80.00	\$ 5.00	\$ 5.00	
Shrubs - #5 Cont	EA	\$ 60.00	\$ 65.00	\$ 5.00	\$ 56.00	
Perennials and Grasses - #1 Cont	EA	\$ 32.00	\$ 28.00	\$ (4.00)	\$ 17.00	
Potting Mix Soil	CY	\$ 85.00	\$ 93.00	\$ 8.00	\$ 50.00	
Plater Pot Drainage Rock	CY	\$ 60.00	\$ 75.00	\$ 15.00	\$ 65.00	
Keyed Cobble Mulch	SF	\$ 16.00	\$ 13.85	\$ (2.15)	\$ 6.25	
Shredded Cedar Mulch	SF	\$ 3.50	\$ 2.71	\$ (0.79)	\$ 1.65	
Trees - Deciduous	EA	\$ 800.00	\$ 1,100.00	\$ 300.00	\$ 595.00	
Trees - Ornamental	EA	\$ 750.00	\$ 1,250.00	\$ 500.00	\$ 550.00	
Trees - Evergreen	EA	\$ 900.00	\$ 1,350.00	\$ 450.00	\$ 930.00	
Irrigation Adjustments to Existing Components	LS	\$ 33,545.00	\$ 63,750.00	\$ 30,205.00	\$ 500.00	

## Blackstone Streetscape Improvements

ITEM	UNIT	UNIT PRICE	UNIT PRICE	<i>difference</i>	UNIT PRICE	NOTES
Irrigation - Drip/Micro Sprays/Bubblers	EA	\$ 55.00	\$ 57.14	\$ 2.14	\$ 35.00	
Irrigation - Sprays	EA	\$ 65.00	\$ 68.00	\$ 3.00	\$ 40.00	
Irrigation - Wiring	LF	\$ 3.00	\$ 8.75	\$ 5.75	\$ 4.00	
Irrigation Allowance for miscellaneous testing, wire tracing, and additional piping as needed	LS	\$ 5,000.00	\$ 5,000.00	\$ -	\$ 5,000.00	
<b>LUMP SUM TOTAL</b>		<b>\$ 1,810,395.45</b>	<b>\$ 1,640,733.26</b>	<b>\$ (169,662.19)</b>	<b>\$ 374,656.00</b>	



DESIGN  
CONCEPTS

Community + Landscape Architects

April 5, 2023

Carol Hesketh  
Blackstone Metro District  
(714) 501-1364  
Heskethcarol@gmail.com

Re: Blackstone – Site Improvements | Additional Service Request –  
Construction Related Support

Dear Carol:

Design Concepts was asked to prepare a proposal to provide the District with additional support through the construction period. Our original proposal includes a basic amount of time for this support, and we understand the District could use additional support. We will assist with representing the Owner during construction to help ensure the construction adheres to the plans and specifications. We will stay in touch with the contractor and visit the site to observe construction and coordinate with the Contractor. This proposal includes time for more project management, weekly site visits for observations, review of Contractor’s payment requests, and coordination of discussions between the Owner, Architect, and Contractor. This proposal is based on the assumption that the construction period will be between May 1, 2020 and October 31, 2023.

Total Additional Service Amount requested: **\$26,950.00**

This amount requested will revise our contract amount as described below:

	<b>Addtl Amt</b>	<b>Total</b>
Original contract amount	-	\$46,790.00
Contract amount (3/7/2022)	\$18,755.00	\$65,545.00
Contract amount (7/15/2022)	\$46,910.00	\$112,455.00
<b>Contract amount (4/6/2023)</b>	<b>\$26,950.00</b>	<b>\$139,405.00</b>

Sincerely,



Erik Spring, PLA, ASLA  
Principal

[eriks@dcla.net](mailto:eriks@dcla.net)

April 5, 2023

DESIGN  
CONCEPTS



## Acceptance of Additional Service Request

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In reference to the Proposal from Design Concepts signed and dated effective October 7, 2021, Design Concepts and Client hereby agree to make the following changes to the scope and other terms as set forth below. To the extent that any of the below terms conflict with either the original Proposal or the Terms and Conditions attached thereto, the language of this Additional Service Request will control. Except as stated below, all other terms of the Proposal and Terms and Conditions remain in force and effect.

The below signatures indicate acceptance of this Change Order and agreement to be bound by its terms.

Bishop & Layton Design, Inc., dba Design Concepts CLA, Inc.	Blackstone Metropolitan District
By: _____	By: _____
Name: <u>Erik Spring</u>	Name: _____
Title: <u>Principal</u>	Title: _____
Date: <u>4/5/2023</u>	Date: _____